

# Economic valuation of the impact of a large surgical charity using the value of lost welfare approach

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## ABSTRACT

**Background:** The assessment of the economic burden of surgical disease is integral to determining allocation of resources for health globally. We estimate the economic gain realised over an 11-year period resulting from a vertical surgical programme addressing cleft lip (CL) and cleft palate (CP).

**Methods:** The database from a large non-governmental organisation (Smile Train) over an 11-year period was analysed. Incidence-based disability-adjusted life years (DALYs) averted through the programme were calculated, discounted 3%, using disability weights from the Global Burden of Disease (GBD) study and an effectiveness factor for each surgical intervention. The effectiveness factor allowed for the lack of 100% resolution of the disability from the operation. We used the value of lost welfare approach, based on the concept of the value of a statistical life (VSL), to assess the economic gain associated with each operation. Using income elasticities (IEs) tailored to the income level of each country, a country-specific VSL was calculated and the VSL-year (VSLY) was determined. The VSLY is the economic value of a DALY, and the DALYs averted were converted to economic gain per patient and aggregated to give a total value and an average per patient. Sensitivity analyses were performed based on the variations of IE applied for each country.

**Results:** Each CL operation averted 2.2 DALYs on average and each CP operation 3.3. Total averted DALYs were 1 325 678 (CP 686 577 and CL 639 102). The economic benefit from the programme was between US\$7.9 and US\$20.7 billion. Per patient, the average benefit was between US\$16 133 and US\$42 351. Expense per DALY averted was estimated to be \$149.

**Conclusions:** Addressing basic surgical needs in developing countries provides a massive economic boost through improved health. Expansion of surgical capacity in the developing world is of significant economic and health value and should be a priority in global health efforts.

## INTRODUCTION

The Lancet Commission on Global Surgery (LCoGS) highlighted the need for surgical

## Key questions

### What is already known about this topic?

- Previous efforts to assess the economic value to society of surgical services in the developing world have used the human capital approach as well as the more holistic value of a statistical life approach but have been quite limited and have used extensive modelling of the surgical services.

### What are the new findings?

- The value of lost welfare and value of a statistical life approaches are robust methodologies to attempt to capture the economic value of health interventions.
- Using robust methodology, on average each cleft lip and cleft palate repair was found to contribute to economic well-being at the individual level (US\$16.1–US\$42.3K) and at the aggregate level (US\$7.9–US\$20.7 billion over 11 years). It is speculated that the expense of the programme per disability-adjusted life year averted was US\$149.

### Recommendations for policy

- This study indicates that the expansion of surgical capacity in the developing world is of significant economic and health value and should be a priority in global health efforts.

services in the developing world.<sup>1 2</sup> Previous studies have addressed that need<sup>3 4</sup> and the economic impact of surgical diseases.<sup>5–10</sup> These studies have examined either the *economic loss* due to failure to meet surgical needs, or the *potential economic gain* when the need is incompletely addressed. The losses to society and to individuals because of lack of surgical care are immense; 4.8 billion people, over half of the global population, lack access to such care.<sup>11</sup> For those with access to care, 81 million people a year face catastrophic expenditure (defined as 10% of household or 40% of non-food expenditure) because of surgical conditions, with the

preponderance of these costs being non-medical.<sup>12</sup> Analyses require defining the health problem, the intervention and the counterfactual in addition to modelling the relationship between health and macroeconomic outcomes.<sup>13</sup> This can be challenging and controversial. Cost-of-illness (COI) studies, which combine direct and indirect (ie, lost productivity) cost of a disease, are most prominent. Within COI studies, the valuation of lost productivity based on gross national income (GNI) or gross domestic product (GDP), termed the 'human capital approach', is prevalent. This method emphasises macroeconomic losses associated with poor health and consequent treatment and has been criticised due to the unclear economic meaning that results from applying per capita measures of economic output to lost health and productivity. This criticism results in part from the fact that GNI and GDP are not aggregate measures of individual economic productivity, and also there is typically no accounting for unemployment.<sup>14</sup>

The value of a statistical life (VSL), an economic concept that has been refined over the past half century, attempts to define a monetary value for changes in health risks. VSL estimates are derived by assessing how individuals value trade-offs between wealth and small changes in their mortality risk. VSL studies can be either survey-based, so-called 'stated preference' studies, or use a 'revealed preference' approach, relying on wage differentials of occupations with varying risk profiles.<sup>15</sup> This paper applies the value of lost welfare (VLW) approach to the work of a large non-governmental organisation (NGO) over an 11-year period, adopting the concept of VSL. It is intended to capture the total economic welfare (market and non-market) losses associated with disability or premature mortality, including the loss of utility due to lost leisure time and foregone consumption opportunities, along with less tangible losses such as those due to pain and suffering.

Smile Train (ST) is an international charity that in addition to training and resources provides financial support on a case-by-case basis to hospitals and surgeons in access-limited regions for the repair of cleft lip (CL) and cleft palate (CP). This programme has been previously evaluated in terms of averted burden of disease (BoD)<sup>16</sup> and the 'human capital' approach described above.<sup>17</sup> The current study uses the economic valuation methodology applied by the LCoGS to value this vertically oriented surgical intervention.

## METHODS

This study determined the clinical effect of the cleft surgery programme by first estimating the total disability-adjusted life years (DALYs) averted through the operative interventions, then determined the macroeconomic benefit of that work. Determining the counterfactual was challenging in that it is impossible to know how many of the patients would have been cared for in the absence of the programme. An attempt was made to

identify what that proportion of our total may have been, based on anecdotal information from a time prior to the existence of ST. This endeavour, as could be expected, lacked quantitative rigour, and the findings were consistent with the authors' own guesses of a maximum of about 10% of the cases carried out in this study. In developing countries, the relative lack of financial incentives without the programme contrasted with the 100% rate of reimbursement with it could be reasonably invoked as accounting for this change. We conducted the study first comparing health and economic benefits to a postulated counterfactual of no intervention, then calculated those benefits on the basis of only 90% of the patients receiving care because of the programme.

The ST global database for 2001–2011 provides the following anonymised data: age at operation, country and surgical intervention (CL or CP repair). This was the same database used for a previous study that applied a human capital approach to estimate economic benefit.<sup>17</sup> Country-specific and age-specific life expectancy estimates were obtained from the UN and WHO tables,<sup>18</sup> and GNI per capita values were taken from the World Bank data. We adjusted these GNI/capita figures for inflation to 2011 international dollars, prior to our making the calculations for the study. Economic benefit was calculated using the Purchasing Power Parity figures in order to avoid the variables of relative price differences between countries, and expressed in 2011 international dollars.<sup>19</sup>

Disability weights (DWs) for the untreated conditions of CL and CP were extracted from the Global Burden of Disease (GBD) study.<sup>20</sup> DALYs secondary to a disease are calculated by adding years of life lost (YLLs) and years lost to disability (YLDs). Given that we did not account for potential mortality, only YLDs were calculated for this study. We adopted an incidence perspective when calculating YLDs; consequently, we discounted their future value over the patient's remaining life at 3%. Residual postoperative DALYs were estimated by the method of McCord and Chowdhury<sup>21</sup> and used by others<sup>22–24</sup> in which allowance is made for failure of the intervention to resolve 100% of the disability. This method introduces a risk of permanent disability (RPD) if there is no intervention and an estimate of residual disability (ERD) following the intervention. For cleft deformities, the RPD is 1.0, as all individuals with these deformities will continue to suffer disability in the absence of intervention. We used an ERD of 0.8 for CL repair and 0.5 for CP repair, postulating that a CL repair roughly resolves 80% of the disability and a CP repair 50%. The averted DALYs were calculated by multiplying the age-specific, year-specific and country-specific years left to live at the age of operation by the DW and ERD for each patient.

We estimated the VSL and its annualised equivalent, the VSL-year (VSLY), for each country as described by Alkire *et al.*<sup>10</sup> The VSLY is taken to be the value of a

DALY, and therefore our assessment of benefit multiplies total YLDs averted by ST interventions by the VSLY specific to the patient's country, age and year of operation.

The mathematical details of the derivation of the conversion of DALYs into country-specific VSLY are shown in the online supplementary material.

## RESULTS

A total of 548 233 patients from 84 countries were included in the database. In total, 4113 patients were excluded from the economic analysis because of lack of GNI per capita data in the World Bank tables. These exclusions came from 14 countries, with 1039 of these excluded patients coming from Argentina. Another 865 cases from five countries were excluded because of lack of income grouping data. With the exception of 377 patients from the Palestinian Territories, for which life table data were not available, these patients were included in the calculation of averted DALYs. The gender distribution was 62% male and 38% female. The median age at the time of operation was 2; the average was 6.07 ( $\pm 8.14$  SD) years; for CL this was 5.55 and for CP 6.78 years.

Each CL intervention averted 2.2 DALYs on average and each CP intervention 3.3. With 3% discounting and assuming that only 90% of the patients in the study would have been unique beneficiaries of the programme, the total averted DALYs were 1 325 678 (CP 686 577 and CL 639 102). These data are presented in table 1.

The economic benefit derived from these procedures was between US\$7.9 and US\$20.7 billion. Per patient, the average benefit was between US\$16 133 and US\$42 351.

The economic benefit varied with the income elasticity (IE) postulated. We first selected an IE of 0.55 for upper middle-income countries (UMICs; ascertained as reasonable for this income level),<sup>25</sup> and an IE of 1.0 for low income and lower middle-income countries (LMICs) and low-income countries (LICs; consistent with evidence that lower income populations exhibit a higher elasticity for VSL).<sup>26</sup> Using these elasticities, there was a high estimate for total economic gain of US\$20.7 billion, with an average of US\$36 897 per LIC/LMIC patient and US\$173 347 per UMIC patient. The total for LICs and LMICs was US\$17.3 billion and that for UMICs was US\$3.4 billion. These data, including the stratification of CL repair and CP repair, are presented in table 2.

We then selected a more conservative IE of 1.0 for UMICs and 1.5 for LMICs and LICs. With these elasticities, the total economic gain was the low end estimate of US\$7.9 billion, with an average of US\$12 711 per LIC/LMIC patient and US\$98 329 per UMIC patient. The total for LICs and LMICs was US\$5.97 billion, and that for UMICs was US\$1.92 billion. These data are presented in table 3.

Owing to the incidence perspective associated with the DALYs calculated, we did not perform economic analysis of non-discounted DALYs. However, averted DALYs calculated without discounting, and again assuming that only 90% of these patients were true

**Table 1** DALYs averted, total and per patient

	Average of age at treatment (rounded)	Surgically avertable disability (DALYs) no discount	Surgically avertable disability (DALYs) 3% discount	Number of patients	Average averted DALYs per patient no discount	Average averted DALYs per patient 3% discount
Cleft palate	6.78	1 596 501	686 577	207 006	7.71	3.32
Cleft lip	5.55	1 474 927	639 102	286 064	5.16	2.23
Total	6.07	3 071 427	1 325 678	493 070	6.23	2.69

DALY, disability-adjusted life year.

**Table 2** Economic benefit setting IEs at 1.0/0.55 (upper bound)

	Number of LIC and LMIC patients	Number of UMIC patients	Economic benefit LIC and LMIC IE=1.0	Economic benefit UMIC IE=0.55	Total economic gain (LIC, LMIC, UMIC) IE 1.0/0.55	Average economic gain per patient LIC and LMIC IE=1.0	Average economic gain per patient UMIC IE=0.55	Average economic gain per patient IE 1.0/0.55
Cleft palate	196 283	9265	9 395 345 138	1 950 757 462	11 346 102 600	47 866	210 560	55 199
Cleft lip	273 086	10 275	7 923 094 387	1 436 428 296	9 359 522 683	29 013	139 794	33 030
Total	469 369	19 540	17 318 439 525	3 387 185 759	20 705 625 284	36 897	173 347	42 351

IE, income elasticity; LIC, low-income country; LMIC, lower income and middle-income country; UMIC, upper income and middle-income country.

**Table 3** Economic benefit setting IE at 1.5/1.0 (lower bound)

	Number of LIC and LMIC patients	Number of UMIC patients	Economic benefit LIC and LMIC IE=1.5	Economic benefit UMIC IE=1.0	Total economic gain (LIC, LMIC, UMIC) IE 1.5/1.0	Average economic gain per patient LIC and LMIC IE=1.5	Average economic gain per patient UMIC IE=1.0	Average economic gain per patient IE 1.5/1.0
Cleft palate	196 283	9265	3 303 594 721	1 111 203 556	4 414 798 277	16 831	119 941	21 478
Cleft lip	273 086	10 275	2 662 446 791	810 138 454	3 472 585 244	9749	78 843	12 255
Total	469 369	19 540	5 966 041 512	1 921 342 009	7 887 383 521	12 711	98 329	16 133

IE, income elasticity; LIC, low-income country; LMIC, lower income and middle-income country; UMIC, upper income and middle-income country.

beneficiaries of the programme, totalled 3 071 427 (CP 1 596 501, CL 1 474 927) and for each patient, each CL intervention averted an average of 4.8 DALYs and each CP intervention 7.3.

The averted BoD data stratified by country are presented in table 4.

### DISCUSSION

Using the economic concept of the VSL to convert clinical benefit to economic gain, we found a total benefit from a surgical programme in developing countries that addressed CL and palate over an 11-year period to be at least US\$7.9 billion, up to US\$20.7 billion. For CL, this was an average of between US\$12 255 and US\$33 030 per patient over their lifetimes; for CP, it ranged between US\$21 478 and US\$55 199. Our per capita estimates are lower than other studies that have used VSL methodology (table 5).

The human capital approach generally yields lower estimates,<sup>6 8 27</sup> though the previous evaluation of the current data using that approach found a *higher* upper bound when calculating with no discounting or age weighting and using the DWs from the GBD study rather than an effectiveness factor for the calculation of DALYs with the intervention.<sup>17</sup> This study makes an effort to apply the most appropriate IE-VSL estimate supported by the literature to each country, which yields lower VSL estimates for LMICs, which comprised the majority of the patients. Alkire *et al*<sup>6</sup> did not use country-specific IE-VSLs, which resulted in a uniformly higher VSL estimate than is seen in this study. Hughes *et al*<sup>27</sup> did so, but that study involved only one country (Ecuador). The Corlew study also involved only one country (Nepal) and used a VSL from Indian research for the VSL.<sup>8</sup>

This study uses a quite conservative effectiveness factor to attempt to avoid overestimating the value of the interventions. It is quite possible that this factor could in reality be significantly higher, especially in higher income countries. It is possible that as the per capita income increases, factors such as nutrition, dental care and oral hygiene, hospital conditions, available follow-up

care, ancillary services such as speech, orthodontic care, etc, might more commonly accompany the operative repair, all resulting in an ultimate outcome much better than ascribed through Effectiveness Factors (EFs) of 0.5 for CP and 0.8 for CL.

More conservative estimates of the EF would be considered unlikely, but nevertheless can be examined from the perspective of sensitivity analysis for this study. This is addressed below.

When the data from this study are stratified into LMIC and UMIC, the differences between this study and the others are diminished for the UMIC countries and slightly accentuated for the LMICs (table 6).

We postulate that our more specific application of IE data, coupled with our appropriate use of discounting of the incidence-based DALYs calculated, yields a closer approximation of economic benefit than previous methods.

As part of the LCoGS work, Alkire *et al* examined the global macroeconomic impact of the surgical BoD using two economic approaches. These approaches, the value of lost output (VLO) and VLW, attempt to estimate the macroeconomic consequences of disease from different perspectives, but only the latter encompasses the total value of economic welfare losses.<sup>10</sup>

The VLO approach uses the WHO EPIC model,<sup>28 29</sup> which models how mortality due to a particular disease process affects the labour force and capital stock of a country, thereby affecting its GDP. In this study, mortality is not considered; rather, how society values the loss of health, measured in DALYs, is the metric of interest. There are no data currently available regarding the correlation between CL/CP and participation in the labour force. While a correlation between CL/CP and participation in the labour force is intuitive, and the implication of this paper and others<sup>6 8 27</sup> is that such is true, it is unknown what that relationship is. Therefore, attempting to fit the VLO model to the current data was deemed to be of insufficient reliability and was not done.

The VLW approach, however, is more appropriate for assessing the total value of the economic gain provided by this vertical programme. By comparison, the human capital approach described above is quite feasible, yet

Table 4 Averted burden of disease by country

	Number of patients	Sum of surgically avertable disability YLD 0% discount	Sum of surgically avertable disability YLD 3% discount
Afghanistan	1621	9247	4251
Argentina	935	6654	2666
Armenia	15	101	41
Azerbaijan	213	1551	644
Bangladesh	14 763	87 899	37 882
Benin	143	786	364
Bhutan	122	737	329
Bolivia	623	3823	1651
Brazil	5911	40 121	16 619
Bulgaria	460	3261	1331
Burkina Faso	50	235	111
Burundi	283	1162	591
Cambodia	3221	20 241	8520
Cameroon	82	413	203
Cape Verde	6	43	19
Chile	1146	8641	3340
China	159 039	1 102 846	454 712
Colombia	757	5290	2168
Congo DR	681	2733	1407
Côte D'Ivoire	96	383	202
Djibouti	73	391	188
Dominican Republic	61	380	158
East Timor	32	51	36
Ecuador	940	6696	2687
Egypt	555	3617	1512
El Salvador	101	662	274
Ethiopia	11 447	50 375	24 476
Gambia	90	476	225
Georgia	174	1197	493
Ghana	599	3056	1435
Guatemala	388	2502	1040
Guinea	21	84	42
Guyana	23	131	59
Haiti	249	1208	572
Honduras	182	1237	508
India	190 460	1 124 245	502 028
Indonesia	17 391	103 642	44 456
Iraq	559	3512	1529
Jordan	130	914	369
Kazakhstan	173	1099	476
Kenya	2759	13 637	6454
Lao PDR	770	4112	1850
Liberia	185	923	435

Continued

Table 4 Continued

	Number of patients	Sum of surgically avertable disability YLD 0% discount	Sum of surgically avertable disability YLD 3% discount
Madagascar	23	122	55
Malawi	176	785	385
Malaysia	12	75	32
Mali	332	1564	760
Mauritania	97	537	245
Mexico	5089	35 455	14 078
Moldova	25	177	77
Mongolia	151	954	411
Morocco	37	236	102
Mozambique	82	310	165
Myanmar	295	1695	753
Nepal	8123	47 536	21 044
Nicaragua	257	1751	724
Niger	137	664	309
Nigeria	5036	21 099	10 866
Pakistan	20 827	127 564	55 850
Palestinian Territories	339	–	–
Panama	17	126	50
Peru	2950	20 329	8335
Philippines	13 965	83 676	36 423
Russian Federation	2415	15 960	6934
Rwanda	228	1013	489
Senegal	182	965	441
Sierra Leone	86	336	180
Somalia	350	1555	758
South Africa	23	107	53
South Sudan	41	152	79
Sri Lanka	1450	10 456	4251
Sudan	38	159	78
Tajikistan	37	237	104
Tanzania	1818	8291	4001
Thailand	1287	8798	3596
Togo	69	351	170
Uganda	3493	16 829	8201
Ukraine	340	2200	946
Uzbekistan	485	3300	1392
Venezuela	316	2171	886
Viet Nam	3797	26 865	10 788
Yemen	338	1748	797
Zambia	875	3858	1966
Zimbabwe	246	1113	564
Grand Total	493 410	3 071 427	1 325 678

YLD, years lost to disability.

**Table 5** Comparison of economic estimates of cleft lip and palate care using VSL

	Cleft lip		Cleft palate	
	Lower	Upper	Lower	Upper
Aggregate (current)	12 255	33 030	21 478	55 199
Nepal (current)	2094	10 904	3113	16 062
Corlew 2009 Nepal	56 919	143 363	152 372	375 412
SSA (current)	2874	12 535	5058	20 799
Alkire 2011 SSA	89 016	160 361	341 586	614 849
Ecuador (current)	21 721	51 514	31 559	74 932
Hughes 2012 Ecuador	52 967	141 736	145 803	390 153

VSL, value of a statistical life. SSA, sub-Saharan Africa

does not account for all the potential losses associated with CL/CP, suffers from an unclear economic meaning given that unemployment is rarely accounted for, and per capita measures of economic output (GDP per capita, GNI per capita) do not claim to be one-to-one estimates of aggregate individual economic productivity.

The number of DALYs averted, over 1.3 million when discounted at 3%, is indicative of real and sustained value in the health of the populations affected by this surgical programme. The total for CL and CP each is similar, despite the greater number of CLs in the study. This probably reflects a number of factors: parents may not bring the children with CP in for care, some of the surgeons may not repair palates or may be limited in their capacity to do so, and there may be an unknown mortality of patients with palate precluding their presentation for care.<sup>30</sup>

The median age of 2 indicates that most patients are receiving care at close to the optimal age; the much higher average of 6.07 is skewed by the number of patients presenting in adulthood, much older than would allow them a more ideal benefit from repair. It is reasonable to speculate that many of these adult patients were denied schooling on par with their counterparts, and consequently their economic benefit, even from their age of repair, may be less than that gained by people treated in infancy.

The economic benefit realised is expectedly substantial, given that this study examines a programme that can provide lifetime resolution of a significant defect. While it would be optimal for these patients to receive further episodic care in order to improve their results

further, there is no need for ongoing or maintenance care in order to continue the benefits conferred by the original operation. It is completely intuitive that returning these patients to the possibility of gainful employment and removing the need for caregiving that can be associated with these deformities could provide a major economic boost to society.

Given the relationship between income and VSL, it is expected that per capita UMIC benefit would be substantially greater than that seen in LMICs. On a per patient basis, this is indeed true (table 2). The sum, though, reflects the markedly greater work carried out in LMICs during the years of this study. ST is designed and intended to increase access to surgical care where it is lacking, which is largely in LMICs.

The cost of this programme overall was about US\$197 million (Personal communication with Mackinnon Engen, Smile Train, 2015). While it is impossible to speculate how many of these patients might have been cared for in the absence of the programme, our estimate of 10% is quite reasonable. The true counterfactual is unknown, so a ‘return on investment’ (ROI) of between 40 and 105 dollars per dollar spent, as well as a cost benefit ratio of US\$149 per DALY averted, is only speculation.

The problem of poor access to surgical care is arguably one of the greatest issues facing the global health community.<sup>1</sup> This study indicates that the value of a vertical programme providing surgical care for one disease, orofacial clefting, can be substantial. Such a programme does not, however, delve into the complex task of strengthening health systems and infrastructure development that is necessary to improve surgical care. Infrastructure, training surgeons, anaesthesia providers, nurses and others integral to the provision of surgical care, governmental and NGO commitment and support, and cultural acceptance are all necessary for the scaling of benefits seen in this study. There will undoubtedly continue to be the yin and yang of more thorough addressing of smaller pieces of the surgical pie as seen here as opposed to addressing of the greater surgical need.

**Limitations**

Mortality due to cleft lip and palate (CLP) was not considered in this study, despite the presence of a small but unknown mortality risk associated with CP. Christensen and colleagues found increased mortality (mortality ratio 1.4 for males and 1.8 for females) in patients with

**Table 6** Comparison of LMIC, UMIC and combined economic estimates (US\$)

	Cleft lip		Cleft palate		Combined CL/CP	
	Lower	Upper	Lower	Upper	Lower	Upper
LIC/LMIC	9749	29 013	16 831	47 866	12 711	36 897
UMIC	78 843	139 794	119 941	210 560	98 329	173 347
Combined LIC/LMIC/UMIC	12 255	33 030	21 478	55 199	16 133	42 351

CL, cleft lip; CP, cleft palate; LIC, low-income country; LMIC, lower income and middle-income country; UMIC, upper income and middle-income country.

CLP up to age 55, with the increase essentially exclusively due to patients with CLP as opposed to CL alone. They also found that this increased risk was equivalent over the time intervals of age 0–1, 2–17 and 18–55. This was multifactorial, although suicide was a significant factor.<sup>31</sup> Carlson and colleagues, in a literature meta-analysis found an increase in mortality through the first year of life. This was substantially greater for people with associated anomalies (OR 9.47) than for isolated CLP (OR 2.07).<sup>32</sup> Both of these studies addressed only patients from high-income countries, and it is quite reasonable to consider that mortality might be higher in the developing country population largely addressed in this study. Dai *et al*<sup>33</sup> reported a neonatal mortality of over 6% in patients with CL±CP without associated anomalies in a developing country setting, consistent with this supposition. In a similar setting, Wilson and Hodges extrapolated that as many as 91% of patients with CP may die prior to reasonable presentation for repair.<sup>30</sup>

It is apparent that any consideration of mortality (YLLs in addition to YLDs in the calculation of DALYs) would increase the calculated value of the interventions in this study.

By necessity, this study has invoked a number of assumptions, starting with those of the GBD study in the development of DWs. The DWs from the 2004 study were revised from those of the original study and included CIs, but for CP and CL included only a single, composite DW including all people with a cleft, including those who had been treated.<sup>34</sup> Since this study specifically addresses only people who had had no

treatment, these values were not appropriate for this study. The original GBD study published treated and untreated DWs, which were used in the current work. By postulating that an appropriate level of uncertainty for these DWs was an SD of 0.25 of the value, calculated as  $((\text{value}) \pm 1.96 \times 0.25(\text{value}))$ , we could determine an estimate of the uncertainty associated with this aspect of our estimates. These calculations are summarised in table 7. They indicate that with the lower end of the DW value, the programme contributed between \$3.7 and \$10.0 billion to the economy, depending on the IEs considered. At that lower bound of the DWs, the speculated cost per DALY averted was \$291, and the ROI was between 19 and 51. At the higher end, these numbers were US\$11.8–US\$30.8 billion, the cost per DALY averted \$100, and the ROI between 60 and 157.

Values to reflect the effectiveness of the intervention (surgical repair of the cleft), here set conservatively at 0.8 and 0.5 for CL and CP, respectively, are also purely assumptions. There are no data actually quantifying what constitutes optimal rehabilitation of patients with CLP, and it would be quite difficult to apply such a determination across economic and cultural divides. Analysis of various scenarios using lower and higher EFs was performed and is summarised in table 8. A higher EF may well be more appropriate, and of course indicates even greater value to the programme. Lower ones might be argued, and while they indicate decreasing values of the programme, even at EFs of 0.2 and 0.5 (only 20% efficacy of the surgical repair of a CP and 50% for repair of CL), there is still significant value of

**Table 7** Sensitivity analysis of DWs

	Total economic gain IE 1.5/1.0	Total economic gain IE 1.0/0.55	Sum of DALYs averted 3% discount	\$/DALY averted	ROI IE 1.5/1.0	ROI IE 1.0/0.55
DW lower bound (CP 0.118, CL 0.050)	3 744 122 425	10 081 309 630	676 791	291	19	51
<b>DW (CP 0.231, CL 0.098)</b>	<b>7 887 383 521</b>	<b>20 705 625 284</b>	<b>1 325 678</b>	<b>149</b>	<b>40</b>	<b>105</b>
DW upper bound (CP 0.344, CL 0.146)	11 758 779 624	30 841 548 039	1 974 565	100	60	157

CL, cleft lip; CP, cleft palate; DALY, disability-adjusted life year; DW, disability weight; IE, income elasticity; ROI, return on investment.

**Table 8** Scenario analysis of effectiveness factor

	Total economic gain IE 1.5/1.0	Total economic gain IE 1.0/0.55	Sum 3% DALYs averted	\$/DALY	ROI	
					High	Low
EF 0.2/0.5	4 367 139 093	11 523 037 315	748 964	263	58	22
EF 0.3/0.6	5 828 471 895	15 338 406 750	990 300	199	78	30
EF 0.4/0.7	7 289 804 696	19 153 776 186	1 231 636	160	97	37
<b>EF 0.5/0.8</b>	<b>7 887 383 521</b>	<b>20 705 625 284</b>	<b>1 325 678</b>	<b>149</b>	<b>105</b>	<b>40</b>
EF 0.6/0.9	10 212 470 298	26 784 515 057	1 714 308	115	136	52

DALY, disability-adjusted life year; IE, income elasticity; ROI, return on investment.

the programme. Even at the lowest value modelled, the speculated ROI was still 22, and cost per DALY averted was 263.

The IE estimates are derived from the economic literature, but also are at best estimates given the relative absence of empirical VSL studies from LMICs.

VSL can be criticised as overly hypothetical, and its determination difficult. It also is subject to cultural, economic, national, regional and possibly even religious differences. By calculating a country-specific VSL for each country represented in this study, we attempted to account for at least the national economic differences. How cultural or religious perspectives might play into how people view the value of their lives is more difficult to evaluate. We used the IE as a way to allow for how these perspectives might affect VSL.

VSL was conceived as a tool to evaluate life, with its value to be used as a whole. It was not conceived to be used with its value split into fractions of the whole in order to evaluate disability or impairment. This issue is consistent with the model of DALYs (or healthy-adjusted life years, quality-adjusted life years or other measurements of health) as opposed to using only mortality as a health measure. This extrapolation has not been subjected to the type of sociological studies conducted by Viscusi and colleagues that established the value of VSL. By applying the age weighting data in our calculation of VSLY, however, we have attempted to make this conversion valid in this study.

Ideally, the economic impact of a surgical intervention would be evaluated by a long-term field study examining the economic difference over a lifetime between individuals who had benefited from surgical care and those who had not. This option is, however, not logistically, financially or ethically feasible—hence, modelling techniques remain the mainstay.

## CONCLUSIONS

This study applies a widely used economic approach to attempt to capture the societal gain provided by a large surgical intervention programme in developing countries. It demonstrates the use of VLW modelling, as applied in the LCoGS to overall surgical activity in the world, to a specific surgical problem. As opposed to extending the meaning of per capita economic output measures such as GNI per capita beyond its original intent, this methodology attempts to capture the total economic welfare gains, which include the value of good health in and of itself, associated with surgical repair of CLP. Pursuant to the overarching economic estimates of surgical care described in the LCoGS, it refines the application of VLW methodology to a single surgical intervention. Given the large economic value shown by this study in a scaled vertical surgical programme, it suggests that there is a strong economic argument for greater emphasis on the expansion of surgical care for the majority of the global population that is currently underserved.

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